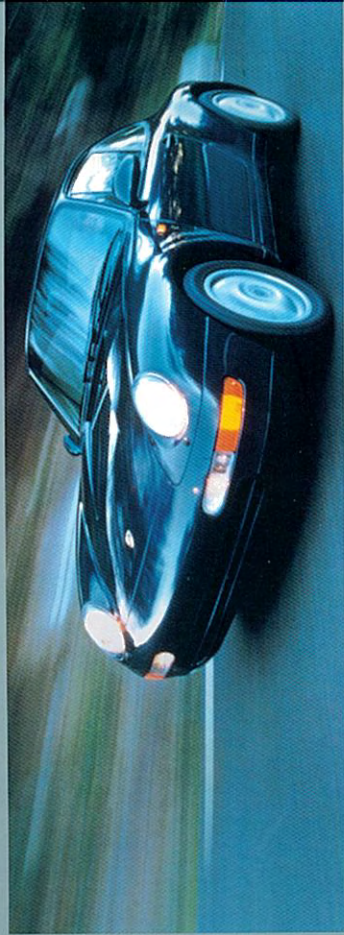




PORSCHE



Approved Used Cars

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June 2000

911 Model Se

911

Porsche Approved 911 Model Series The background



By anyone's standards, the Porsche 911 is something out of the ordinary. It is a car with a bloodline, a car that triggers emotions, a car with a soul.

The 911's unique personality has captivated owners, would-be owners and journalists since its career began in 1963. Today, it is the most successful sports car of all time, having evolved for over 37 years through four major updates, selling more than half a million during that time.

Whichever model you choose from the most recent 911 Turbo (1996) to a 911 Carrera 4 (1964), you can be sure that excitement and exhilaration have been built in.

After all, there is something very special about driving a car that has been designed, developed and tested on the track.

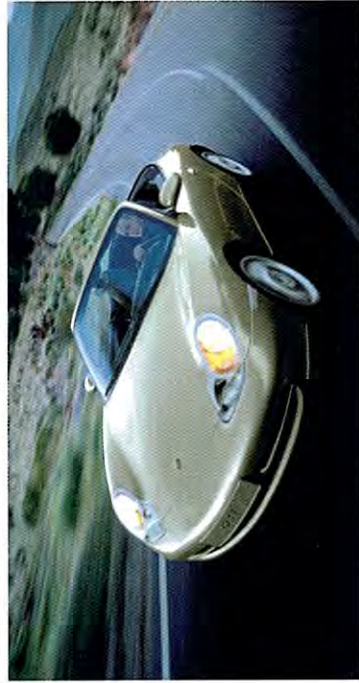
But building a car with an engine, transmission and chassis that can all deliver the highest levels of performance is only part of it.

The 911 has been designed to be equally comfortable around town.

It has also been designed to last, and the fact that 70% of all Porsche cars ever built can still be driven is a testament to their quality.

After four decades we can justifiably say that the exceptional concept that became the 911 is a true legend, and one that has made a unique contribution to driving pleasure.

911 Carrera (1996)



Technical information

Engine: 3387cc, water cooled

Cylinders: 6 cylinder

Maximum power: 300 bhp

Transmission: 6 speed manual/
5 speed Tiptronic S, rear wheel drive

“The character of the car is different. It is quieter and more refined, with a lot of its old eccentricities removed.” Colin Goodwood, Autocar 5 May 1999

Introduced October 1997

The first water-cooled 911, the Carrera is widely regarded to be the most technologically advanced, refined, capable and practical incarnations of the 911 to date.

Everything about the car has been designed to make owning it really enjoyable. As a result it combines outstanding driving ability with practicality, comfort and safety, effortlessly.

October 1999

A special feature fitted as standard on the Carrera for the first time is

- Electrically operated and heated door mirrors
- Air conditioning
- ABS
- Electric windows

the Carrera 4's advanced Motronic

7.2 engine management system

with 'E-gas' – the drive-by-wire

electronic throttle which forms

part of the Porsche Stability

Management system.

Standard specification

- Porsche Side Impact Protection System (POSIP)
- Four-spoke, adjustable, leather-trimmed steering wheel with full-size driver's airbag
- Electrically operated and heated door mirrors
- Air conditioning
- ABS
- Electric windows

911 Carrera

Cabriolet (1996)

Introduced 1998

Produced in both rear wheel (Carrera) and four wheel drive (Carrera 4) versions, the Cabriolet

has been designed with driver safety

in mind. Special features include

concealed, automatically deployed

roll-over bars and, a world first for

a cabriolet, side airbags as

standard that are designed to

protect the driver's and passenger's

heads. A hard top is available

as standard.

Introduced October 1998

The most recent Carrera 4 was

the first 911 to feature the world-

beating Porsche Stability

Management (PSM) system, giving

it unprecedented levels of agility

and safety.

This version of the Carrera 4 was

also the first to offer 5 speed

Tiptronic S transmission as an

alternative to the standard

6 speed manual.

Standard specification

- Porsche Stability Management
- 17" Carrera 4 wheels
- Porsche Side Impact Protection System (POSIP)
- Four-spoke, adjustable, leather-trimmed steering wheel with full-size driver's airbag
- Electrically operated, heated door mirrors

“Well, the 911 is what it

has always been. Immensely

practical, rugged, easy to

live with, and, in Carrera 4

guise, one of the most

complete, high-speed sports

touring cars in the world.”

Colin Goodwood, Autocar 5 May 1999

911 Carrera 4 (1996)



Technical information

Engine: 3387cc, mid-engined water cooled

Cylinders: 6 cylinder

Maximum power: 300 bhp

Transmission: 6 speed manual/
5 speed Tiptronic S, four wheel drive

911 Carrera (1993)



“The latest evolution of the legendary Porsche 911, which made its debut at the 1993 London Motor Show, epitomises high performance driving, timeless design and technological excellence” London Evening News, 14th January 1994

911 Carrera (1993)

Introduced December 1993
It may have been air-cooled, but the 911 (1993) was effectively a new car, both visually and technically. Following a great deal of design work, it benefited from a number of technical innovations and a boost in horsepower to 272 bhp. Its advanced features included a multi-link rear axle and ABS 5 braking system for superb roadholding to complement its outstanding performance.

911 Carrera Targa

Introduced October 1995
The legendary 911 Targa was premiered at the same time as the Carrera 4S. Capable of producing 285 bhp the Targa satisfied open-car enthusiasts with an innovative new roof panel which retracted behind the rear window when opened. Standard equipment included 17" wheels and air conditioning.

911 Carrera S

Introduced August 1996
Also 285 bhp, the 911 Carrera S was introduced with Turbo bodystyling, lowered suspension, wide track rear axle and 17" wheels.

August 1995
VarioRam was introduced giving all 911 (1993's) 285 bhp.



“The 911 is the most successful sports car of all time, evolving for over 35 years through four major updates. In that time over half a million have been purchased.”

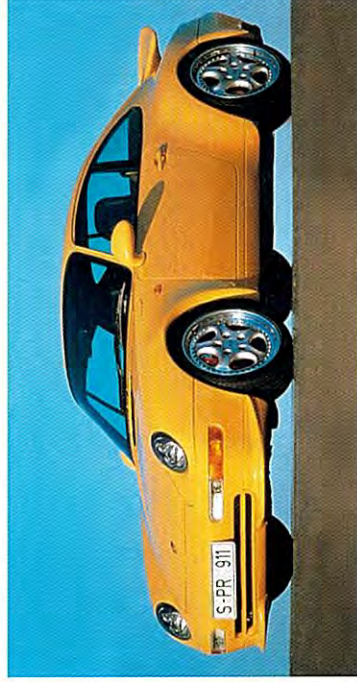
Standard specification

- Twin airbags
- Tinted glass
- Electric windows
- Electrically operated and heated door mirrors
- Central locking and immobilisation system
- Front seats in partial leather
- Leather 4 spoke steering wheel
- Power steering
- ABS
- Automatically controlled rear spoiler
- Metallic paint
- Adjustable headlight range

Technical information

Engine: 3600cc, fuel injected
Cylinders: 6 cylinder DOHC
Maximum power: 272bhp
Transmission: 6 speed, rear wheel drive

911 Carrera RS



“The new Porsche RS is a treat”

Andrew Frankel, Autocar 2nd August 1995

911 Carrera RS

Introduced February 1995

There were only around 1200 of these cars produced worldwide, with just 50 sold in the UK. This 3.8 litre, 300 bhp lightweight, specialist model had a top speed of 172 mph and a 0-62 mph of 4.9 seconds.

Standard specification

- Dual ignition
- Fixed rear spoiler
- Front spoiler
- Side skirts
- 18" alloy 'RS Cup Design' wheels
- Lightweight glass (except windscreen)
- Leather bucket seats

Technical information

Engine: 3800cc, fuel injected

Cylinders: 6 cylinder DOHC

Maximum power: 300 bhp

Transmission: 6 speed, rear wheel drive

911 Carrera 4 (1993)



“The Carrera 4 now has almost all the finesse of the two-wheel-drive Carrera 2 to compliment the grip and handling abilities of its four-wheel-drive chassis”

Brian Laban, Complete Car December 1994

911 Carrera 4 (1993)

Introduced October 1994

It had to be just a matter of time before this inspired, 272 bhp incarnation of the 911 had a four wheel drive version, which was introduced, along with the Cabriolet at the end of 1994.

Technical information

Engine: 3600cc, fuel injected

Cylinders: 6 cylinder DOHC

Maximum power: 285 bhp

Transmission: 6 speed, four wheel drive

911 Carrera 4S

Introduced October 1995

The 285 bhp, four wheel drive 911 with Turbo style body included wider, flared wheel arches. Also featured lowered suspension and 18" alloy 'Turbo Look' wheels, plus special Carrera 4S titanium badges.

August 1995

VarioRam was introduced giving all 911 (1993's) 285 bhp.

Standard specification

As for the 911 Carrera (1993) plus:

- Colour co-ordinated door handles
- Limited slip differential
- Headlamp washers
- Electrically operated hood for Cabriolet
- ABD Active Braking Differential
- Clear indicator lenses

911 Carrera 4 (1964)



“I simply feel that the heart plays a very major role.”

Ferry Porsche

Introduced September 1989

Distinctly different in appearance to earlier 911 cars, it was the first Porsche to be equipped with the now famous extending rear spoiler. This car also introduced the revolutionary four wheel drive technology that was first developed by Ferdinand Porsche in 1909.

The specification included

electronically controlled longitudinal and transverse differentials and driver controlled traction programme.

October 1989

Targa and Cabriolet versions introduced. Cabriolet has power operated hood.

September 1990

Now with a delayed action interior light and rear seat back release via new button on seatback top. Optional sports suspension.

January 1993

Driver's airbag fitted as standard.

Technical information

Engine: 3600cc, fuel injected

Cylinders: 6 cylinder DOHC

Maximum power: 250 bhp

Transmission: 5 speed, four wheel drive

August 1991

All bodystyles fitted with 5-spoke 'Cup Design' alloy wheels and more streamlined door mirrors. Standard RDS radio has provision for CD autochanger.

911 Carrera 2 (1964)



“Porsche; every kid's dream and ultimately that of every adult male.”

Flatz

Introduced September 1990

Similar styling to the Carrera 4, but the Carrera 2 also came with the option of Tiptronic transmission.

January 1993

Driver's airbag fitted as standard. It also featured the retractable rear spoiler, recessed front fog lights, headlamp washers, tinted glass, electric windows and electrically adjustable and heated door mirrors. Additionally, a delayed action interior light and a new rear seat back release mechanism were introduced. The option of Sports suspension was available on manual models.

911 Carrera 2 Speedster

Introduced March 1993

Retro styling that captured the spirit of the 1950's speedster, with its shortened windscreen, lighter roof and rear speedster humps.

Technical information

Engine: 3600cc, fuel injected

Cylinders: 6 cylinder DOHC

Maximum power: 250 bhp

Transmission: 5 speed manual/4 speed Tiptronic, rear wheel drive

911 RS Lightweight and Touring

Introduced September 1991

RS Lightweight Coupé (260 bhp) based on Carrera 2 but with various features stripped out it was approximately 10% lighter. Touring version included central locking, electric windows and electrically height adjustable sports seats, alarm and 8 speaker sound system.

August 1991

Standard 'Cup Design' 5-spoke alloy wheels, new door mirrors and RDS

911 Turbo (1996)



“With the Porsche’s cult status, wildy dimensions, searing performance and comparatively low price, it should be more than a match for them all.”

Ben Whitworth, Autocar
31 March 1999



Introduced May 2000

The sixth incarnation of the 911 Turbo, and possibly the most accomplished to date is water-cooled like the latest Carrera 4 (1996).

This 911 Turbo’s unbelievable capabilities have been praised by many journalists, but the fact that it comes with four-wheel drive and Porsche Stability Management as standard, mean that it is also capable of delivering the most sophisticated, yet safest, driving experience yet.

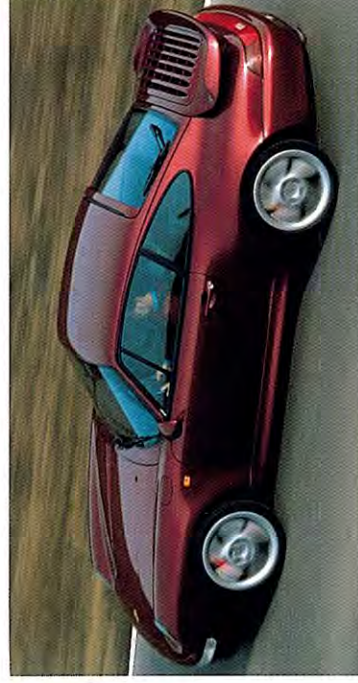
Standard specification

- Distinctive, large front and side air vents
- Two-section rear spoiler with fixed lower section and extending upper section
- Suspension lowered by 10cm
- Full leather interior
- Automatic air conditioning
- Electric adjustable seats with driver’s seat position memory
- Adjustable three-spoke sports steering wheel
- Remote controlled engine and boot locks

Technical information

Engine: 3600cc, twin turbochargers, water cooled
Cylinders: 6 cylinder
Maximum power: 420 bhp
Transmission: 6 speed manual/5 speed Tiptronic S, four wheel drive

911 Turbo (1993)



Technical information 911 Turbo

Engine: 3600cc, twin turbochargers
Cylinders: 6 cylinder DOHC
Maximum power: 408 bhp
Transmission: 6 speed, four wheel drive

“The original scary supercar is back”

John Baker, Performance Car May 1995

Introduced September 1995

A huge sensation when it was launched, this 911 Turbo was based on the Carrera 4. In fact its unbelievable capabilities and exceptionally good road-holding led to it being compared in the magazine reports to the incredible 959.

Three developments contributed to its unbelievable performance. The engine now had two low inertia turbos, the transmission had six close-ratio speeds, and of course it came with four wheel drive.

Standard specification

- ABS 5 braking system
- Full leather interior
- 18" Technology wheels
- Twin airbags
- Air conditioning
- On Board Diagnosis System II (OBD II)
- Electric windows
- Front and rear spoilers

Standard specification

- Front spoiler and rear bi-plane spoiler
- 18" Technology wheels
- Full leather and carbon interior
- Air conditioning

Technical information Turbo S

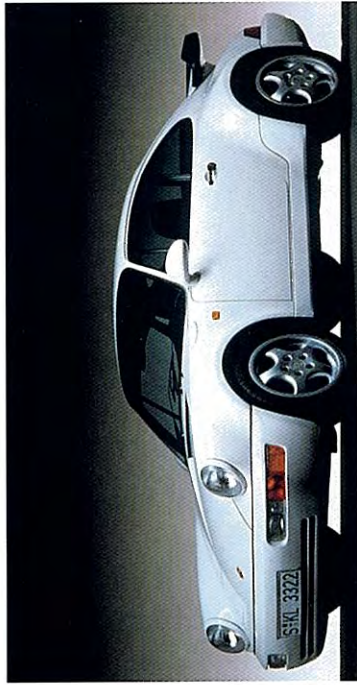
Engine: 3600cc, fuel injected
Cylinders: 6 cylinder DOHC
Maximum power: 450 bhp
Transmission: 6 speed, four wheel drive

911 Turbo S

Introduced January 1996

The very last of the air-cooled Turbo’s, this was a Limited Edition, powered by a 3.6 litre twin turbo that delivered 450 bhp.

911 Turbo 3.6 and 911 Turbo



Technical information 911 Turbo

Engine: 3290cc, turbo, fuel injected
Cylinders: 6 cylinder DOHC
Maximum power: 320 bhp
Transmission: 5 speed, rear wheel drive

“It’s for people who don’t necessarily want to race, but want to have the feeling they could if they wanted to.”

Gerhard Schröder

911 Turbo 3.6

Introduced January 1993

The first 3.6 911 Turbo, developed an impressive 360 bhp at 5,500 rpm.

Standard specification

- 8J x 18 front and 10J x 18 split rim polished rear wheels
- Ultra low profile tyres
- Large fixed rear spoiler
- Full leather interior
- Full electric seat adjustment
- Automatic climate control

911 Turbo

Introduced December 1990

The 911 Turbo was introduced based on the 911 Carrera (964) but with flared wheel arches and fixed rear spoiler. Even equipped with a catalytic converter, the 3.3 litre engine developed 320 bhp at 5,750 rpm. The car’s qualities were undisputed. In its May 1991 road test, Autocar reported, “Porsche has achieved the seemingly impossible: taming and invigorating the Turbo simultaneously.”

September 1991

Standard equipment included ‘Cup design’ 5 spoke alloy wheels and RDS radio with provision for CD autochanger.

Standard specification

- 5 spoke alloy wheels
- Electrically adjustable front seats
- Air conditioning
- Leather interior

Whilst every effort has been made to ensure the accuracy of information, this brochure is for guide purposes only. For complete specification and technical details for individual models of interest, please contact your Official Porsche Centre. Porsche Cars Great Britain cannot accept liability for any errors.